

SHINES AND ASSOCIATES

Increase Your Sales By 30% or More in the Next 57 Days or Less - Guaranteed!

Upon completion of this questionnaire, please email to info@shinesandassociates.com or fax to (888) 871-8217. If you have any questions you may call (888) 884-7643 and ask for your representative.

1. What business are you in?

2. What frustrates you most about your business?

3. What do you think you need in order to double your business this year?

4. What areas of marketing have been your strongest?

5. What areas of marketing have been your weakest?

6. What marketing strategies have you tried to improve your business that worked and didn't work?

7. What are your thoughts and feelings about the problem(s) at hand?

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8. What is your timeline for implementing a solution for your marketing problem?

9. Who else is involved in the decision making process?

10. What concerns do you have about implementing a solution?

11. What could make solving your marketing problem no longer a priority?

12. What other data points should we know before moving on?

13. What do you see as the next action steps?

14. What budget has been established for this?
